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INDUSTRIES SERVED

- ✓ Aerospace & Automotive
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- ✓ Construction & Transportation
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- ✓ Industrial Machine Tools & Injection Molding
- ✓ Power, Energy, Oil & Gas
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- ✓ Woodworking & Textiles
- ✓ Packaging & Paper Processing
- ✓ Warehouse Distribution & Corporate Furnishings
- ✓ Intangible Rights, Patents & Technology
- ✓ Financial Assets & Real Estate
- ✓ Broadcast & Post Production

GLOBAL ASSET ADVISORY SERVICES

True value can only be achieved when the world's foremost authorities collaborate.



WE HAVE THE COMPETITIVE ADVANTAGE

STRATEGIC Our management team possesses decades of generational, deep domain experience from our entire Management team. **GLOBAL PRESENCE** We can service our clients anywhere in the world, through our own offices and through our Global Partner Network. **MARKETING** We know how and where to showcase your assets to a global marketplace. **DATABASE OF BUYERS** We maintain the largest and most prestigious data database of purchasers worldwide. **UNDERSTANDING** We understand the assets we sell, and to best package them for the end user. **REPEAT BUSINESS** We retain our client relationships, and enjoy more repeat business than any other firm. **RESPECT** We maintain our integrity, for both our clients and the public who attend our events. **REFERENCES** We can furnish testimonials from outstanding past clients, who can attest to all that we have said.



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ABOUT US

Colliers International is a global leader in commercial real estate services, with over 13,500 professionals operating out of more than 482 offices in 62 countries. A subsidiary of FirstService Corporation, Colliers International delivers a full range of services to real estate users, owners and investors worldwide, including global corporate solutions, brokerage, property and asset management, hotel investment sales and consulting, valuation, consulting and appraisal services, mortgage banking and insightful research. The latest annual survey by the Lipsey Company ranked Colliers International as the second-most recognized commercial real estate firm in the world.

SERVICES

✓ Brokerage: Landlord Representation

We work to understand your short- and long-term objectives for ownership and develop a leasing strategy to achieve the maximum return on investment — bringing together the right tenant mix with the right terms, while minimizing exposure and vacancies.

✓ Brokerage: Tenant Representation

From a needs assessment to comparative analysis, and from space planning to contract negotiations, we offer guidance throughout the process of securing a lease. Our tenant representation specialists ensure the lease serves your long-term business strategy and your objectives for cost, flexibility and stability.

✓ Corporate Solutions

Worldwide, today's leading businesses rely on Colliers International Corporate Solutions to

manage complex geographic, logistical and market-driven demands. We deliver a complete range of customized, integrated and innovative solutions that deliver the best service experience and alignment with our client's core business strategy.

✓ Investment Services

Investors' needs rapidly change from acquisition to ownership to disposition, and our experts keep pace. We adapt to your requirements for value, risk and speed, and collaborate across service lines to provide the right team of specialists, working together, to achieve your goals.

✓ Real Estate Management Services

The Colliers International Real Estate Management Services team is one of the largest in the world, with more than 2.5 billion square feet under management globally. Successful institutional and private capital real estate investing means providing returns that consistently outperform the real estate industry. The entrepreneurial, hands-on decision-making of our experienced team accelerates our clients' success by delivering exceptional service while creating and driving value.

SERVICES

✓ Capital Asset Auctions

We conduct numerous events every year including live onsite auctions, as well as webcast and online auctions, all harnessing the power of the Internet through user friendly bidding formats. Our events offer fast, easy and competitively transparent bidding. All events are broadcast worldwide with real time, global participation, verifying the validity and accuracy of each and every sale.

✓ Real Estate Auctions

HGP's real estate auctions date back to the 1950s, selling military bases for the U.S. Government. HGP gained notoriety in the late 1980s by assisting the FDIC and RTC in the largest real estate and non-performing loan auctions ever conducted, selling \$1 billion of REO in global satellite public auctions and over half a billion dollars in non-performing loans. HGP has represented major money center banks, investment banks, and the nation's largest Insurers in REO auctions. HGP can meet the disposition needs of owners of individual Industrial facilities and portfolios alike.

✓ Asset Valuations & Appraisals

Asset Advisory Services and comprehensive ASA certified valuation reports in over one hundred industry

sectors. USPAP compliant machinery & equipment and inventory reports meeting stringent external and internal requirements.

✓ Investment Banking & Advisory Services: Equity Partners

A division of Heritage Global Partners Inc., Equity Partners, is a premier, boutique investment banking firm for small to mid-sized companies in distress, whose solutions include New Money (Debt or Equity), Joint Venture Relationships, and Entirety Sales at Maximum Value.

✓ Capital Asset Acquisitions

Our primary focus is to act in an advisory capacity, but we are always prepared to act as a principal and provide cash guarantees, capital advances, and out-right acquisitions. Capital requirements large or small can be met, backed by the world's largest global network and credit facilities.

✓ Real Estate Portfolio & Loan Acquisition

Our Acquisitions group targets value add opportunities in both loan and real estate portfolios, backed by a team of legal, underwriting, and industry professionals with expertise in a multitude of property types. Our professionals have deep levels of experience in complex financing and development.



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ABOUT US

Heritage Global Partners, a subsidiary of Heritage Global Inc., (OTCQB: HGBL), is a leading, full service, global auction and asset advisory firm. Managing partners Ross and Kirk Dove are value-driven innovators in distressed and surplus capital assets valuations and transactions. Together, they have developed asset recovery programs that have been embraced by many of the world's largest companies (as listed by *Forbes* magazine's "Global 2000" list). HGP both acts as an advisor as well as acquiring turnkey manufacturing facilities, surplus industrial machinery and equipment, industrial inventories, accounts receivable portfolios and related intellectual property.



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ABOUT US

Becker Iron & Metal, Inc. is a family-owned, fourth-generation company servicing the scrap metal industry. We have been buying and selling ferrous and nonferrous metals for over 100 years, from a diverse customer base ranging from Fortune 500 companies to the general public. Our core beliefs are in adding value to our customers by staying tuned to the markets, sharing market trends, and being respectful of our customers' needs. Deeply focused on customer service, quality control, environmental stewardship, and health and safety programs, we are widely revered as one of the leading scrap metal recyclers in the U.S.

SERVICES

✓ Strategic Demolition & Scrap Metal Management (SMS) Services

Becker provides Scrap Management Services through an open and transparent process third-party verification to document all sales, shipments, weigh bills, and payments. We have designed scrap metal consolidation, marketing and sales programs for multi-retail vendors all over the world. We identify usable or secondary metals, qualifying and overseeing all facets of the demolition process. We provide detailed market trend analysis as well as sales strategy recommendations and final break-down reports. We have extensive marketing and upgrade pricing capabilities throughout North America, South America, and Asia. Becker maintains long-standing relationships with numerous mills, smelters, foundries, and secondary markets worldwide.

