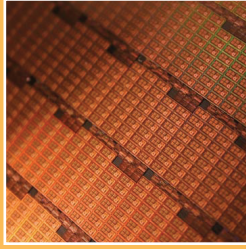




Heritage Global Partners / ASTOCA Alliance



Heritage Global Partners

Asset Advisory and Auction Services
A Legacy since 1937

Heritage Global Partners is a leading, full service, global auction and asset advisory firm. Our managing partners, Ross and Kirk Dove*, bring over a half century of worldwide experience and expertise in virtually every industrial sector and geography. Together they have conducted over 4,000 industrial auctions, spanning 30 countries. As industry pioneers, they have developed asset recovery programs that have been embraced by many of the world's biggest companies as listed by Forbes Magazine: The Global 2000.

Our staff brings a wealth of industrial, technical, and professional experience, having served decades in the business as industry leaders.

Projects of all sizes are conducted with a dedication to insure our clients always achieve the highest possible value for all assets entrusted to us. We accomplish this through the experience and knowledge that can only be developed through lessons learned over time. Every single auction campaign, large and small, is treated as a unique event with its own customized strategy. True value can only be achieved when the world's most informed experts collaborate together to ensure that maximum global exposure is achieved on every asset, every time.

This is accomplished through the largest global network of real experts ever assembled in our industry, which includes specialists ranging in size from boutique industry sector experts to large multinational remarketers, refurbishers, as well as corporate procurement professionals.



The offices of *Astoca* are all run by seasoned veterans in Asset disposal with collectively over 100 years of experience of asset disposal worldwide and over 40 years experience of working in Asset disposal in Asia.

Astoca currently has offices in Hong Kong, Philippines, Malaysia, Thailand and Singapore.

Astoca provides disposal solutions to clients including Live Auctions, Sealed Bid Sales, Negotiated Sales and Online Auctions (we have our own Online auction engine and website www.asiabidco.com). *Astoca* also provides financial solutions to asset disposal clients including Outright Purchase and Guarantee Sales of used equipment.

Astoca has worked for clients in industrial segments of Semiconductor, Plastics, Electronic Manufacturing, Metalworking and Machine tools, Textiles, Food and Beverage, General office equipment, Power generation, etc and has dealt with everything from small low value assets to complete factories.

The strong economies of Asian countries coupled with the Industrial progress that those countries are making and the investment being made by major western companies in the manufacturing base of Asia makes Asia a strong buyer for used industrial equipment from the western world.

With Asia and the Americas being such important manufacturing continents, it is important for both Buyers and Sellers of HGP and *Astoca* to have the ability to utilize a strong Alliance which will give them a full service offering when dealing with surplus equipment.

The HGP- Astoca alliance offers our clients deep Domain Experience and a true Global footprint for execution. We will deliver experience, professionalism and results.

Valuation, Resale, Auction and Acquisition

Recent global clients include these sectors:

■ **Machine Tools** ■ **Plastics** ■ **Electronics** ■ **Telecommunications**

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